General terms of delivery

SALMCO Technik GmbH

- 1. These terms and conditions are applicable to every delivery, unless otherwise specifically agreed upon in writing on a case-by-case basis.
- 2. <u>Prices</u>: Quoted prices are ex works including packaging, excluding freight, insurance, taxes and customs.
- 3. <u>Delivery</u>: Machine delivery is ex works and is estimated to take approximately 10-12 weeks after a clearly confirmed order placement and receipt of the initial partial payment. Any subsequent changes to the order may result in delays.
- 4. Payment agreement: 50% upon order placement, 50% before shipment. Freight and insurance charges will be settled separately.
- 5. Warranty: Our products undergo rigorous testing and are delivered free from defects. We provide a 12-month warranty from the date of delivery for features that fall under the warranty. This warranty does not cover parts subject to normal wear and tear, faulty on-site commissioning, improper handling, or modifications to the machine's structure (e.g., by using non-original parts). Claims for damages or compensation outside the warranty period are excluded.
- 6. We strongly recommend a visit to our factory for machine familiarization and training. Whenever possible, machines should be inspected and accepted prior to shipment. We offer accommodation for one person for a duration of two nights.
- 7. In the event of special processing requests, it is the customer's responsibility to provide an adequate amount of cut material for testing purposes to be processed at their own premises.
- 8. For on-site installation, instructions, and repairs, we charge a fixed rate of €800 per day or partial day. Additional expenses such as travel, accommodation, meals, and local transportation will be invoiced based on actual costs incurred.
- 9. German law shall take precedence. In the event of conflicting legal relationships, the United Nations Convention on Contracts for the International Sale of Goods shall apply. The designated jurisdiction is Kiel.

Status: January 2023